

Hotel Incentive Program









Resolution No. 5786 approved by The City of Soledad City Council on March 2, 2022



City of Soledad Hotel Incentive Program

Introduction:

The Hotel Incentive Program (HIP) is hereby established to provide incentives to develop quality hotels and rehabilitation of existing hotels to help enhance the tourist and travel experience and hospitality services for businesses and residents in the area, provide attractive and desirable visitor serving facilities and experiences, and assist the City in achieving its tourism goals.

Policy:

- 1. It is the policy of the City of Soledad ("City") to support the expansion and inventory of quality hotels, rehabilitation of existing hotels, and foster the development of hotels with facilities for special events. Such efforts will serve to promote and enhance the economic vitality of the City, support tourism and travel opportunities, provide hospitality accommodations for special gatherings for residents, and provide employment opportunities for residents of the City.
- 2. It is the best interest of the City to induce and encourage the development, operation, and maintenance of hotel facilities and associated conference, restaurant, and special event spaces that would not otherwise exist, thereby creating new sources of tax revenue for the City's general fund which supports the public services that the City provides to its residents and businesses.
- 3. The authority granted and purpose to be accomplished by this policy are appropriate for local governmental and public purposes for which public funds can be expended. Moreover, the operation, maintenance, and expansion of the inventory of quality hotels and associated event facilities is of paramount importance to the City, its residents, and businesses.

Overview:

The City desires to induce the development of high-quality hotels in Soledad, the rehabilitation of existing hotels, and the establishment of hotels with the capacity to serve special events. The HIP offers an economic incentive to close the funding gap in a proposed high-quality hotel development or rehabilitation project. The HIP is to be evaluated per City Council discretion and the program will automatically sunset in five (5) years without any further City Council action unless continued by subsequent Council action.

A participating developer will be required to fund a financial feasibility analysis to determine the funding gap arising from hotel development or renovation based on a projection of operating performance and project development costs. The City would pay for all or a portion of the funding gap with tiered incentive payments based on the type of new hotel or rehabilitation project developed and linked to the Transient Occupancy Tax generated by the development. No upfront expenditures from the City would be required.

Definitions:

The following definitions shall apply to this policy:

"Existing hotel" means any structure, or any portion of any structure, which was constructed, occupied, and used for occupancy by transients for dwelling, lodging, or sleeping purposes, limited to any hotel, studio hotel, inn, or motel in accordance with the provisions of Soledad Municipal Code Chapter 3.16, on or before April 1, 2022.

"Fully entitled" means a hotel that has received and/or been issued all discretionary permits and entitlements from the City required for the construction of a new hotel.

"Hotel" means any structure, or any portion of any structure, which is occupied, or intended or designed for occupancy by transients for dwelling, lodging, or sleeping purposes, limited to any hotel, studio hotel, inn, or motel.

"New hotel" means a Quality Service or an Enhanced Quality Service that will meet the minimum quality standard of facilities and service equal to the general requirements of an American Automobile Association three (3) diamond rating or higher, as established in the "AAA Hotel Requirements and Diamond Guidelines" and all subsequent amendments thereto, attached as **Exhibit 2**, that is or was fully entitled as a hotel after April 1, 2022 and to the end of April 1, 2027.

"Operating covenants" means the covenants described herein.

"Operator" means as defined in §3.16.020 of the Soledad Municipal Code and subsequent amendments the person who is the proprietor of the hotel, whether in the capacity of owner, lessee, sublessee, mortgagee in possession, licensee, or any other capacity. Where the operator performs his or her functions through a managing agent of nay type or character other than an employee, the managing agent shall also be deemed an operator for the purposes of this policy and shall have the same duties and liabilities as his or her principal.

"Qualified renovation program" means a property improvement program undertaken by the Operator of an existing hotel which proposes to covert a hotel to meet the minimum quality standard or facilities and service equal to the general requirements of the American Automobile Association two (2) diamond rating, included in Exhibit 2.

"Enhanced qualified renovation program" means a property improvement program undertaken by the Operator of an existing hotel which proposes to convert a hotel to meet the minimum quality standard of facilities and service equal to the general requirements of an American Automobile Association three (3) diamond rating or higher and/or the addition of amenities for meeting/conference and/or a protected outdoor gathering area(s) with facilities for special events (e.g. weddings, reunions, special events) included in Exhibit 2.

"Quality service hotel" means a hotel with the following:

- A hotel that would substantially meet the lodging requirements for an American Automobile Association rating of three (3) diamonds or better included in Exhibit 2.
- Enhanced curb appeal with landscaping and lighting in the parking lot.
- Conventional gift shop offering a moderate variety of merchandise e.g., health and beauty items, food, beverage, basic technology accessories and reading materials.
- Carpet, wood, or tile floors with accent rugs; more seating in the registration area; luggage carts.
- Wireless internet access is available throughout the property.
- Elevator is available for guest use in all multi-story buildings.
- Exercise room and a swimming pool or hot tub.
- Larger guest rooms with coordinated furniture and décor, blackout drapes or shades, closet with hangers, TV on credenza with remote and movie channels, coffee maker, and multi-piece personal care package.
- Covered drive through entry.

"Enhanced Quality service hotel" means a quality service hotel with the following added features:

- A hotel that would substantially meet the lodging requirements of an American Automobile Association of three diamonds or better included in Exhibit 2.
- Impressive distinct architectural features.
- Added security.
- Full-service restaurant and a lounge.
- Amenities for meeting/conference and/or a protected outdoor gathering area(s) with facilities for special events for up to 200 guests (e.g. weddings, reunions, special events).
- Internet access, elevator, valet laundry, telephone, vending and ice machines.
- Food court or an expanded continental breakfast and a lounge.
- Small gift shop.
- Carpet, wood, or tile floors with accent rugs; more seating in the registration area; luggage carts.
- High speed internet access.

"Transient occupancy" means an uninterrupted stay of no more than thirty (30) consecutive calendar days.

"Transient occupancy tax base" means the average of the last thirty-six months of annualized transient occupancy tax owed to the City by an existing hotel prior to the commencement of a qualified renovation program.

"Transient occupancy tax increment" means the difference between the transient occupancy tax base and the amount of transient occupancy tax owed to the City by an existing hotel after the recordation of the operating covenants by the City.

"Under construction" means that all necessary discretionary entitlements have been approved by the City, grading and building permits have been issued, and that inspection approvals by the City for grading and foundations to grade level have been obtained, vertical construction of hotel rooms has begun, and the operating covenants have been recorded.

Eligibility for Incentive Programs:

To qualify for the HIP, the operator of a new or renovated hotel shall provide the following to the Community and Economic Development Director or his/her designee:

- 1. Complete and submit to the Community and Economic Development Director or his/her designee, the City's application for the HIP.
- 2. Provide a business plan outlining, at a minimum, the estimated revenues and expenditures for operation of the hotel through year 15 to document the feasibility of the project.
- 3. For requested subsidies in excess of \$100,000, provide a detailed report as required by Government Code Section 53083 included as Exhibit 1. The report will be provided to the City Council for review and consideration at a public hearing.
- 4. Description of the development team, including the development entity, the architect(s), interior designer, landscape architect and other professional disciplines related to the construction and operation of the hotel. Provide documentation showing the brand level of hotel to qualify for one of the following categories:
 - a. Quality Service Hotel
 - b. Enhanced Quality Service Hotel
 - c. Qualified Renovation Program
 - d. Enhanced Qualified Renovation Program
- 5. Execute the Operating Covenants Agreement (the "Agreement") which shall include provisions regarding continuing use, maintenance, non-discrimination, and such other provisions as the City Council in its sole discretion, may reasonably determine are necessary or appropriate to preserve the goals and intent of this policy.
- 6. Compliance with the California Environmental Quality Act (CEQA).
- 7. Minimum living and all-industry wage requirements for new and existing employees at the project site.

Incentive Program:

The City shall pay to an operator of a hotel with an approved and executed operating covenants agreement a rebate consisting of a percentage of the annual transient occupancy tax as specified in Table 1 for the Qualifying Hotel Type paid to the City of Soledad for a period of ten (10) years or until the operator has received the Subsidy Cap outlined in Table 1. If the Subsidy Cap has not been received by the end of ten (10) years, the incentive program may be extended at the discretion of the City Council for an additional five (5) years. During the five (5) year extension, the City shall pay to the operator thirty-three percent (33%) of the transient occupancy tax until the Subsidy Cap is reached.

Table 1. Hotel Incentive Program

Qualifying Hotel Type	Percentage of Annual TOT	Subsidy Cap	Term ¹	
Quality ServiceHotel	50%	\$2,000,000	10 years	
Enhanced Quality Service Hotel	70%	\$2,000,000	10 years	
Qualified Renovation Program	50%		10 years	
Enhanced Qualified Renovation Program	50%	\$1,000,000	10 years	

¹ Subsidy cap may be extended for five years by a resolution of the City Council with a subsidy of 33% of the annual TOT.

Without regard to any preceding conditions of this Section, payment to an operator pursuant to the HIP may be terminated at any point the hotel is not operated at a level equal to qualifying hotel type set forth in the applicable operating covenant agreement.

Operating Covenants:

Each operator of an existing or future hotel eligible to participate in the City's HIP shall execute operating covenants negotiated with the operator, approved by the City Council, and recorded with the County of Monterey Recorder's Office.

General Fund Revenue:

Notwithstanding the provisions on this policy, all transient occupancy tax revenues or transient occupancy tax increment remitted to the City by an operator of a hotel covered by operating

covenants as provided herein shall be deemed General Fund revenues of the City and shall be deposited in the City's General Fund.

Administrative Rules:

Consistent with the intent and goals of this policy, the City Manager may adopt administrative rules and regulations for implementation and furtherance of policy requirements.

Additional Incentive:

A hotel operator may be eligible for additional TOT credits based on demonstration of extenuating circumstances that require additional improvements or mitigation to improve the site. The additional incentive shall be at the discretion of the City Council as adopted in a separate agreement.

CITY OF SOLEDAD HOTEL INCENTIVE PROGRAM							
APPLICANT INFORMATION							
Contact Name:	Date:						
Business Phone:	Cell Phone:		2:				
Email:							
Hotel Name:							
Hotel Address:							
APN:			TOT Permit #:				
	PROPERTY INFORMA	ATION					
Existing Hotel: Yes No No	# Existing Rooms Before Renovation:		Dates of Operations:				
Class I Historic Hotel: Yes No	# Rooms After Renovation:						
Total Project Investment:							
Estimated Project Start Date:							
Estimated Project Completion Date:							
	PROPERTY OWNERSHIP IN	FORMAT	TON				
Owner/Corporation Name:							
Address:							
City:	9	State:		ZIP Code:			
Phone:	Email:						
PROJECT DESCRIPTION DESCRIBE IN DETAIL THE SCOPE OF THE RENOVATION PROJECT, INCLUDING INVESTMENT IN FURNITURE, FIXTURES AND EQUIPMENT. ATTACH NECESSARY DOCUMENTS AS NEEDED, INCLUDING A BREAKDOWN OF COSTS.							
PEVAILING WAGE REQUIREMENTS							
Chake law warnings and a state of the				to be the construction of the			
State law requires any construction project receiving public monies shall pay Prevailing Wage to employees relative to the construction of the project. Prevailing Wage is determined by the State of California, Labor Code Sections 1720, et seq., and is administered by the California							

project. Prevailing Wage is determined by the State of California, Labor Code Sections 1720, et seq., and is administered by the California Department of Industrial Relations www.dir.ca.gov. Participants acknowledge and shall assume sole responsibility for payment of the prevailing per dim wage rate for the labor classification for the employees working on the renovation project. Participants shall agree to indemnify and hold the City harmless from and against any loss, liability, claim, or judgment arising from or related to the Hotel Incentive

Program. _____Initial



Hotel Requirements & Diamond Guidelines









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Section One

AAA DIAMOND PROGRAM

Diamond Hotel
2021

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B2B

For more than 80 years, our AAA Diamond program has provided independent and trusted travel guidance for our members and B2B travel groups.

AAA's 62 million members book more than 31% of all paid room nights in North America, and they rely on our assurance that every Diamond-designated property has met our standards for guest safety and housekeeping.

Our team of professionally trained experts perform unannounced inspections that include both physical examination and scientific measurement to ensure cleanliness and conditions that meet member expectations.

54,000 hotels and restaurants are currently Diamond-designated from Approved to Five Diamond based on the quality of the experience, range of amenities and level of hospitality members can expect.

More informative, consistent, and reliable than unverified user ratings, AAA Diamonds help members find the perfect fit for their travel occasion and budget.

Travelers rely on the quick-glance AAA Diamond designation and the full picture descriptive details found in AAA travel information and trip planning tools.

This means exposure for designated properties to AAA members in the resources they use to make travel planning and buying decisions – and eligibility for logo licensing and advertising programs for increased visibility and reach.









Section Two

THE INSPECTION PROCESS

The inspection process includes three parts:

- 1. Apply for an inspection using the form available at AAA.biz/Diamonds.
- 2. Fulfill AAA Diamond Program requirements and receive the AAA Diamond designation.
- **3.** Achieve your AAA Diamond designation calculated from objective scores recorded during the inspection and subjective elements based on the inspector's professional experience and training.

PART 1: APPLY FOR AN INSPECTION

By applying for – and/or consenting to – an inspection, you agree to allow AAA to publish your property information and the respective Diamond designation in our digital and printed travel information. Currently listed establishments need not reapply, as our inspectors routinely reassess AAA Diamond properties.

To expedite the application process, we suggest the following approach:

- Verify your property's eligibility by reviewing the AAA Diamond Program requirements. Properties must meet all Diamond Program requirements to be valid applicants.
- · Complete and submit the Hotel Inspection Application (pdf).
- Complete and submit the Hotel Application Processing Fee Form (pdf). The nonrefundable application processing
 fee helps offset the costs of validating property information; it does not guarantee an inspection or influence the
 outcome.

Important notes:

- If our records indicate past disqualifying issues, you may be asked to provide written documentation and receipts of the corrective action taken since then.
- AAA does not guarantee an immediate inspection of all properties that apply, and we reserve the right to apply
 priority consideration to those demonstrating the highest degree of AAA member value according to the following
 criteria:
 - PREFERRED LOCATION
 - NEWLY BUILT / RENOVATED
 - · REPUTATION
 - · HIGH DEGREE OF CLEANLINESS AND COMFORT
 - APPROPRIATELY MAINTAINED CONDITIONS
- We will provide written notice of your application status as soon as possible after completing our review.
- If your property is selected for inspection, the unannounced visit will occur within one year of the application date as we have an inspector available in your area.
- Basic listings in AAA travel products are provided without charge to AAA Diamond properties and those designated as FYIs.

What to Expect During the AAA On-Site Inspection

Introduction, Interview

On arrival (unannounced), the AAA inspector will speak with a property representative for a brief, but extremely important, interview to:

- · Collect factual information for potential use in AAA travel products.
- Be advised by you of any recent changes and/or plans for improvement.
- Answer your questions.



Property Assessment

Following the interview, the inspector will request a tour of all public areas and a cross section of guest rooms.

We strongly encourage owner/management and key personnel to participate during the inspection as our inspector will point out strengths and weaknesses of your property as appropriate*.

*This valuable, no-cost dialogue is unique to the AAA inspection process.

FIRST: PROPERTIES MUST MEET ALL AAA DIAMOND PROGRAM REQUIREMENTS TO BE DESIGNATED AS A AAA DIAMOND PROPERTY.

Diamond Program requirements are common-sense qualifications AAA/CAA members say are essential to their satisfaction and professional operators routinely seek to achieve.

Second, During evaluations, inspectors assess each attribute of the property against a common set of guidelines and assign the most appropriate designation that will provide the best match in meeting AAA member expectations. The property will then be assigned a Diamond designation.

More details on the requirements and designation guidelines are found on the next pages.

Assessment Summary

AAA will provide you an Inspection Summary by email which includes your property's status and the Diamond designation (if applicable)*.

*This valuable information is unique to the AAA inspection process. Additional inspection detail is available for a small fee by request. Visit AAA.com/Diamonds.

For more information, review our Inspections FAQ.

PART 2: FULFILL AAA DIAMOND PROGRAM REQUIREMENTS

AAA DIAMOND PROGRAM REQUIREMENTS REFLECT THE MINIMUM ACCEPTABLE STANDARDS AS ESTABLISHED THROUGH MEMBER FEEDBACK*. *This research is unique to the AAA inspection process.

To be designated as a AAA Diamond property, an establishment must pass inspection by meeting the following requirements:

Cleanliness and Condition

- 1. All facilities associated with a property are clean and well maintained throughout.
- 2. At a minimum, each guest unit is thoroughly cleaned, with complete bed and bath linens changed between guest stays.
- 3. Basic housekeeping services and supplies are available on request.
- 4. All indoor areas are properly heated, air-conditioned and/or ventilated to ensure guest comfort.

Management and Style of Operation

Businesses will:

- 5. Provide AAA/CAA members value in all aspects of operation.
- 6. Cater primarily to transient rather than residential guests, with four or more private units available for AAA/CAA members.
- 7. Maintain compliance with all local, state and federal codes.

Owners/Operators will:

- 8. Assist AAA in the resolution of AAA/CAA member complaints.
- 9. Accommodate unannounced AAA property inspections within 20 minutes of notice.
- 10. Conduct business in a professional and ethical manner providing attentive, conscientious service to guests.
- 11. Place AAA/CAA members in AAA inspected guest units only. Overflow buildings or guest units associated with the property, but not inspected by AAA, are not acceptable accommodations.
- 12. Provide a responsible representative readily accessible at all times to address guest needs or requests.
- 13. Provide guests 24-hour access to communications for emergency or critical information.

Owners/Operators will not:

14. Use AAA branding (logo, Diamond designations, badges) without AAA's explicit permission.

Exterior and Public Areas

Businesses will have:

- 15. Accurate, legible signage in appropriate areas (e.g., entry, corridors, walkways, stairways, landings, parking areas).
- 16. Good illumination in all public areas (e.g., entry, corridors, walkways, stairways, landings, parking areas).
- 17. Procedures in place to ensure all facilities associated with a property and provided for guest use (e.g., restaurant, health club, gift shop, recreational facilities) meet all appropriate AAA Diamond Program requirements.

Guest Rooms

Each guest unit will have:

- 18. A clean and comfortable bed with a mattress pad, two sheets, two pillows with pillowcases, and an appropriate bed covering.
- 19. A nightstand or equivalent by each bed, a chair, a waste container, drawers/shelving and a clothes-hanging area.
- 20. Adequate shades, drapes, blinds or treatments to cover all windows or other transparent areas to provide guest privacy.
- 21. An adequate level of soundproofing to muffle exterior sounds.
- 22. An active light switch at the main entry.
- 23. Good overall illumination to include direct lighting at a chair, stationary writing surface (if present) and at each bed.

24. Exterior/hallway facing door(s) equipped with a functional primary lock **and** a secondary deadbolt lock.

Primary lock is a keyed mechanism that allows the door to be locked from the outside. Passkeys are strictly controlled and available only to recognized guests and essential associates for routine room access (e.g., management, housekeeping/ maintenance staff, security).

Secondary lock is a mortised, deadbolt-locking mechanism with a one-inch throw extending from the edge of the door into the door frame. This extra device affords guests a certain level of privacy. Unlike the primary lock passkeys, master keys for secondary locks are available only to essential associates and only for emergency purposes (e.g., management or security).

Secondary Lock Variances

In certain instances, the requirement for secondary locks may be modified to allow exceptions or provide increased guest security. The most common are noted below. AAA claims the right of final arbitrator in all decisions related to locks.

Sliding Glass Doors – Each sliding door must be equipped with an effective locking device. An effective secondary security lock is required on all ground-floor doors and those accessible from common walkways and adjoining balconies.

French Doors – In addition to the deadbolt lock, surface-mounted slide bolts must be installed at the top and bottom to secure the stationary/auxiliary door. These bolts must extend into the upper doorframe and the lower doorframe or floor and must be strong and sturdy mechanisms.

- 25. Working deadbolt lock(s) on each door to connecting guest units or maintenance corridors.
- 26. A viewport or window (convenient to the door) for each entry door.
- 27. A working lock for each window in a ground floor unit.
- 28. A working smoke detector.

Guest Bathrooms

Each guest unit will have:

- 29. A private bathroom solely dedicated for use by the guest(s).
- 30. A toilet, sink with adequate shelf space, mirror, convenient electrical outlet and a tub/shower with a non-slip surface.
- 31. Good overall illumination to include direct lighting at the mirror(s).
- 32. Two bath towels, two hand towels, two face cloths and two cups/glasses.
- 33. Toilet tissue, a cloth bath mat, and two bars of soap or equivalent.
- 34. Non-porous surfaces (e.g., floors, walls, baseboards) in all toilet areas.

AAA DIAMOND PROGRAM REQUIREMENTS AND DIAMOND GUIDELINES - WHAT'S THE DIFFERENCE?

AAA's Diamond Program comprises two distinct components. The *Diamond Program requirements* are uncompromising, mandatory standards that result in one of two outcomes: achieving a AAA Diamond designation or not. The *Diamond Guidelines*, applied only to properties that meet the Diamond Program requirements, are somewhat flexible. The overall designation is based on a prevalence of expected attributes and the inspector's professional judgment in the context of thousands of property inspections.

Properties must meet all AAA Diamond Program requirements to be designated as a AAA Diamond property.

Diamond Program requirements are common-sense qualifications AAA/CAA members say are essential to their satisfaction and professional operators routinely seek to achieve.

Properties must meet most AAA Diamond Guidelines for a particular designation to be assigned that Diamond designation.

The Diamond Guidelines reflect attributes typically — but not universally — observed throughout a lodging industry segment. Therefore, the lack of some components listed for a Diamond designation does not necessarily preclude the achievement of that designation. During evaluations, inspectors assess each attribute of the property and assign the most appropriate designation that will provide the best match in meeting AAA member expectations.

Not all guidelines apply to all property types. For example, a swimming pool is not expected at a bed and breakfast, but is essential at a resort hotel. Additionally, downtown hotels may lack extensive landscaping features in comparison to what is typical in more rural locations. AAA inspectors apply only those Diamond Guidelines applicable for the property classification.

PART 3: ACHIEVE YOUR AAA DIAMOND DESIGNATION

AAA DIAMOND PROGRAM

AAA DIAMOND DESIGNATIONS FOR HOTELS REPRESENT A COMBINATION OF THE OVERALL QUALITY, RANGE OF FACILITIES, AND LEVEL OF HOSPITALITY OFFERED BY A PROPERTY. The widely recognized and trusted AAA Diamond designations help members choose hotels that will meet their needs and expectations.

AAA's Diamond Guidelines indicate what is typically found at each designation level — from simple economy to highly personalized luxury. The Diamond designation is determined based on a compilation of all property characteristics, with a focus on the overall guest experience rather than on individual elements. While properties at the same Diamond designation may have variations in the attributes offered, a predominance of characteristics drives the Diamond designation.

The inspector's Diamond designation recommendation is based on both the Diamond Guidelines and professional judgment — an essential component of the assessment. Our inspectors are North America's travel experts, immersed in the hospitality industry on a daily basis as they conduct more than 24,000 hotel inspections per year.

What the **Diamond designations mean:**



Diamond designations are based on quality of the experience, range of amenities and level of hospitality.



hotel

Noteworthy by meeting the industry-leading standards of AAA inspections.



hotel

Comprehensive amenities, style and comfort level.



hotel

Upscale style and amenities enhanced with the right touch of service.



hotel

World-class luxury, amenities and indulgence for a once-in-a-lifetime experience.

Glossary

When you see the following terms used in the following Diamond Guidelines pages, please refer back to this page for more information.

- Connective Technology/Connectivity The integration of technology and information systems that allow guests and hotel operators to interact effectively.
- Decorative Obvious ornamental embellishment with attractive results.
- **e.g.** For example. Items following are only examples of what is typical and should not be interpreted as a required appointment.
- **Leading Edge** Most advanced in their profession; luxuriant, luxury materials, highly fashionable/grand design and functionality working in sync to provide a sumptuous level of comfort.
- Luxurious Characterized by opulence, sumptuousness, or rich abundance; extremely comfortable, elegant or enjoyable.
- Modest/Modestly Enhanced More than basic; slight enhancement; limited in size or scope.
- Upscale Obviously high grade; upmarket, luxurious feel; cohesive designs; not just the latest trend.

Key Notes:

- Additional Impressions All areas may be subject to point additions/subtractions related to key member
 experience factors pertaining to comfort, design and layout, or other unique features. Note: AAA/CAA members
 express significant dissatisfaction with additional non-use fees (e.g., "resort fees", safes, microwaves, refrigerators,
 etc.). Free and effective internet bandwidth within the guest room is also a typical guest expectation.
- Additional Features Some features and amenities (recreation facilities, microwaves, coffeemakers, iron, etc.) are
 not measured on a Diamond scale, but are factored into the overall property designation based on availability and/
 or general quality according to AAA member expectations for the designation level.
- Exceptions Not all of the Diamond Guidelines will apply to all property types. AAA inspectors will only use the sections of the Diamond Guidelines that are appropriate for the property classification in assessing the overall Diamond designation. If an attribute exists at the property, it will be measured accordingly.







Exterior



Increased quantity, variety and/or coordination of

Modest design and effect

materials



Decorative materials

Well-coordinated and distinctive design

Significantly enhanced design effect



Upscale materials

Substantial, cohesive and impressive design

Upscale effect



Luxurious materials

Leading-edge design and effect

BUILDING STRUCTURE & DESIGN

GENERAL

CURB

APPFAI

Modest enhancements to materials, design and/or function e.g., roof mansard, gable, cupola, window shutters/ sashes, siding, columns, railings Significant decorative enhancements to materials, design and/or function in the most prominent structural areas, such as the façade

Obvious distinctive effect e.g., enhanced roofs, window treatments/ moldings, stone/ veneer accents or balconies Upscale enhancements

Substantial, cohesive and impressive design and effect throughout the property footprint Grand architectural features

Leading-edge design and effect throughout the property footprint

LANDSCAPING

Modest enhancements to quantity, variety of plants and/or landscape materials

Some surroundings reflect a coordinated design of moderate visual interest Significant, decorative enhancements to quantity, variety of plants and/or landscape materials

Overall decorative design

Creates an obvious visual interest in most areas

The entire grounds are professionally planned and manicured with an extensive use of appropriate, mature plants and landscape materials

Cohesive, upscale design that withstands seasonal weather conditions

At least one upscale accent feature e.g., statuary, water feature, serenity garden Luxuriant landscape materials

Leading-edge design and effect that withstands seasonal weather conditions

Multiple upscale accent features are meticulously integrated by design e.g., statuary, water feature, serenity garden









MAIN ENTRANCE Modest enhancements to materials, design and/or function

Covered entry door

If covered entry has drive-through capability, capacity is limited to one-car width

One additional feature e.g., bench seating, double entry doors, automatic entry doors, revolving doors, entry vestibule, enhanced façade or driving surface

Significant

decorative enhancements to materials, design and function

Covered drivethrough entry capacity is appropriate for the size of the lodging (minimum two-car width or depth)

At least three additional features e.g., bench seating, double entry doors, automatic entry doors, revolving doors, entry vestibule, enhanced façade or driving surface

Upscale materials, design

Covered drivethrough entry with capacity greater than two-car width and depth

At least three additional features e.g., bench seating, double entry doors, automatic entry doors, revolving doors, entry vestibule, enhanced façade or driving surface

Luxurious materials

Leading-edge design and effect

Covered drivethrough entry with capacity greater than two-car width and depth

Expanded drive or courtyard

Additional Guest Impressions and Features

The following items are not assigned a Diamond designation, but are factored into the overall assessment of the exterior/public areas.

Location - The impression made by the location of the property, proximity to attractions or natural features.

Parking - The availability of free and convenient parking for guest vehicles.







Public Areas











GENERAL VIBE (DÉCOR STYLE & AMBIENCE)

Modest enhancements to materials and/ or design

Increased function and/or coordination

Enhanced level of comfort

Distinctive style

Significant enhancements to materials and/or design

Well-coordinated, with increased functionality; openconcept designs that facilitate social interaction

Obvious degree of comfort

Upscale materials, design and/or function

Well-coordinated. with increased functionality; openconcept designs that facilitate social interaction

Exceptional degree of comfort

Luxurious materials

Leading-edge design and effect

Exceptional degree of comfort

FREE FLOOR SPACE

FURNITURE QUALITY & DESIGN

Obvious restrictions due to size and/ or placement of appointments; constricted appearance

Limited restrictions, as placement of appointments is well-proportioned to area size and traffic flow

Area size and placement of appointments provide an obvious degree of spaciousness allowing increased ease of movement for guests

Area size and placement of appointments provide an abundance of space that contributes to the ultimate level of comfort and relaxation

Modest enhancements to materials or design

Increased function and/or coordination

Provides an adequate level of comfort

Significant enhancements to materials or design

Well-coordinated with increased functionality

Provides an enhanced degree of comfort

Upscale materials e.g., granite/stone, solid wood, polished metals, high-gloss lacquers, veneer finishes with solid wood accents, high-grade laminate insets

Upscale design and/ or function e.g., antiques, leather, plush padding, designer fabric, sculptured shape, crisp line

Exceptional degree of comfort

Luxurious materials

Custom workmanship

Leading-edge design and effect

Exceptional degree of comfort



Enhanced front desk e.g., size or design

Multiple guest service capability



Enhanced front desk/pods/alternative check-in methods

Multiple guest service capability

Part of a spacious common area

Uniformed staff



Enhanced front desk/pods/alternative check-in methods

Multiple guest service areas e.g., front desk, bell stand, concierge, video kiosk

Part of a spacious common area

Uniformed staff



Enhanced front desk/pods/alternative check-in methods

Multiple guest service areas e.g., front desk, bell stand, concierge, video kiosk

Part of a spacious common area

Uniformed staff

Staffed concierge area (minimum 16 hrs./day and 7 days/ week)

ATION

Modestly enhanced design, materials, positioning and/or function

Good level of overall illumination

Decorative and wellcoordinated design. materials and/or function

Well-positioned

Good level of overall illumination

Fixtures reflect upscale design

Well-positioned

Excellent level of overall illumination enhances the intended use of the space

Custom fixtures of outstanding quality

Well-positioned

Excellent level of overall illumination enhances the intended use of the space

Leading-edge illumination effect that provides day/ night transition

SEATING LAYOUT

Expanded overall capacity

Multipurpose hard and soft seating

Expanded overall capacity

Expanded capacity for each function (soft seating, dining, workspaces)

Expanded overall capacity

Expanded capacity for each function (soft seating, dining, workspaces)

Multiple conversational groupings

One semi-private area (away from traffic flow)

Expanded overall capacity

Expanded capacity for each function (soft seating, dining, workspaces)

Multiple conversational groupings

Multiple semi-private areas (away from traffic flow)

DECORATIVE

ENHANCEMENTS



Common artwork with enhanced frame(s) -Orother modest appointments e.g., live plants, floral displays, prints, assorted pieces, sculptures, accent wall, water features, fireplace



Well-coordinated, decorative framed artwork or appointments that provide distinctive appeal e.g., live plants, floral displays, prints, assorted pieces, sculptures, accent wall, water features, fireplace



Well-coordinated, decorative framed artwork or appointments

Varied assortment that provides a thematic upscale appeal e.g., live plants, floral displays, prints, assorted pieces, sculptures, accent wall, water features, fireplace



Well-coordinated, decorative framed artwork or appointments

Varied assortment that provides a thematic upscale appeal

Variety of styles and accent pieces e.g., custom artwork, limited edition prints, canvas art, tapestries, or lithographs with enhanced matting and preservation frames, assorted artisan pieces, sculptures

consistent signal strength Convenient electrical outlets

e.g., multiple routers,

Wireless internet

access available

throughout the

property

Wireless internet access available throughout the property e.g., multiple routers, consistent signal strength

Convenient electrical outlets

Workspaces with USB or other alternative charging capability

Additional connectivity options e.g., interactive electronic reader board with local information, boarding pass kiosk. device available for electronic check-in/ check-out, RFID keys, mobile device check

Superior internet speed and capacity available throughout the property e.g., multiple routers, consistent signal strength

Remote guest service access through mobile device

One additional technology feature e.g., mobile device room key access, wireless charging systems, advanced business computing equipment

Superior internet speed and capacity available throughout the property e.g., multiple routers, consistent signal strength

Advanced guest connectivity capability across all guest interactions (front desk, bell service, concierge, maintenance, food and beverage, housekeeping, recreation)

One additional technology feature e.g., mobile device room key access, wireless charging systems, advanced business computing equipment

Leading-edge technology

CONNECTIVE **TECHNOLOGY**

ELEVATOR



Elevator is available for guest use in all multi-story buildings

Landing includes at least one accent feature e.g., chair/sofa, table, lamps/wall sconce, phone, artwork, mirror, flowers/plants



Elevator is available for guest use in all multi-story buildings

Elevator includes decorative appointments

Landing includes multiple accent features e.g., chair/sofa, table, lamps/wall sconce, phone, artwork, mirror, flowers/plants



Multiple elevators

Upscale appointments

Landings are recessed and include multiple accent features e.g., chair/sofa, table, lamps/wall sconce, phone, artwork, mirror, flowers/plants

Additional service elevator is available for staff use



Multiple elevators

Elevator cabs have additional features e.g., high speed, destination dispatch, dual call button panels, television, music, card key access, voice indicators

Landings are recessed and include multiple accent features e.g., chair/sofa, table, lamps/wall sconce, phone, artwork, mirror, flowers/plants

Additional service elevator is available for staff use

Leading-edge effect



APPROVED

Designated room on site

Three pieces of cardio/strength equipment

At least four amenities: Mirrors Television Water cooler Towels Clock Sanitizer



Designated room on site

Four or more pieces of professional grade equipment

Mirrors Television Water cooler Towels Clock Sanitizer

Additional personal training options e.g., free weights, benches, floor mats, physio balls, toning bars/rollers

Specialized, highimpact flooring

Multiple televisions or individual televisions for each piece of cardio equipment

One additional amenity e.g., infused water, bottled water, chilled towels, aromatherapy scents, ear buds, fresh fruit



Upscale facility

Full array of state-of-the-art fitness equipment appropriate with room count

Provides an obvious degree of spaciousness

Additional personal training options e.g., free weights, benches, floor mats, physio balls, toning bars/rollers

Specialized, highimpact flooring

Multiple televisions or individual televisions for each piece of cardio equipment

Three or more additional amenities e.g., infused water, bottled water, chilled towels, aromatherapy scents, ear buds, fresh fruit



Leading-edge facility

Full array of state-of-the-art fitness equipment appropriate with room count

Provides an obvious degree of spaciousness

Luxurious health club environment with attendants

Personal training options / guided programs

In-room exercise programs available

Specialized, highimpact flooring

Multiple televisions or individual televisions for each piece of cardio equipment

Comprehensive array of amenities

Dressing area includes lockers, showers and restrooms

Athletic gear available





FOOD & BEVERAGE OUTLETS

RESTAURANT

OR

BREAKFAST AREA



One quick-service outlet on site



One full-service restaurant

Lounge or bar area

Grab-and-go option available



Upscale, full-service restaurant i.e., comparable to a Three Diamond restaurant

Separate lounge or bar area

Room service available for breakfast, lunch and dinner



Multiple outlets including an upscale, full-service restaurant i.e., at least one is comparable to a Four Diamond restaurant

Separate lounge or bar area

Room service available 24/7

OR

Expanded breakfast including at least one hot item e.g., waffles/ pancakes, eggs, breakfast meats

Dedicated area with modest restrictions due to size and/ or placement of appointments

Limited seating is available

Television

Expanded breakfast includes multiple hot items e.g., waffles/pancakes, eggs, breakfast meats

Appointments are well-proportioned to area size, with appropriate seating for the size of the establishment

Television

Clearly refined menu

Full service

Upscale surroundings

Appointments are well-proportioned to area size, with appropriate seating for the size of the establishment

Television

Not applicable

Restroom available

Decorative appointments

Multiple restrooms in a convenient location (If property has expanded meeting facilities, then additional restrooms are available in proportion) Upscale appointments

Multiple restrooms in a convenient location (If property has expanded meeting facilities, then additional restrooms are available in proportion)

Multiple locations

First-class with luxurious appointments

Multiple restrooms in a convenient location (If property has expanded meeting facilities, then additional restrooms are available in proportion)

Multiple locations

RESTROOMS

SIGNAGE THROUGHOUT PROPERTY



Modestly enhanced materials, design

Limited locations



Decorative materials, design enhancements

Ample locations



Intuitive, upscale materials, design and location

Ample locations



Custom materials, intuitive design

Creatively placed for a leading-edge effect

Ample locations

Modest selection of amenities available at the front desk Dedicated sundry area

OR

Upscale gift shop providing a wide variety of merchandise Upscale gift shop providing a wide variety of merchandise

AND

SUNDRIES & SHOPS

In vending machine e.g., toothbrush/ paste, razors, mouthwash, shower caps, combs Conventional gift shop offering a moderate variety of merchandise e.g., health and beauty items, food, beverage, basic technology accessories and reading materials Convenient access to a variety of first-class shops

Convenient access to a variety of first-class shops



Pool area reflects the use of modest materials and design

Limited amount of furniture in simple or mixed styles



Well-appointed with decorative features and enhanced design

Good variety of comfortable, coordinated pool furniture



Well-appointed with upscale materials and design

Good variety of comfortable, coordinated pool furniture

Includes at least one additional feature e.g., hot tub, whirlpool spa, steam room, sauna, fountain, waterfall, zero-entry, infinity edge, children's splash pad, kiddie pool, water slide

Food and beverage service is available poolside



Luxurious materials

Leading-edge appointments e.g., in-pool seating, sculptures, water feature, exotic plants and gardens, stone/ tile surfaces with designer inlays

Good variety of upscale pool furniture

Includes at least one additional feature e.g., hot tub, whirlpool spa, steam room, sauna, fountain, waterfall, zero-entry, infinity edge, children's splash pad, kiddie pool

Additional poolside amenities e.g., cabanas, Bali beds, umbrellas, lotions, food and beverage outlet

Attendants on duty

Food and beverage service is available poolside

SWIMMING POOL

Additional Guest Impressions and Features

The following items are not assigned a Diamond designation, but are factored into the overall assessment of the exterior/public areas.

Additional Recreational Facilities/Programs – The availability of substantial on-site recreational facilities. Spa – The availability of on-site spa facilities.

Resort / Non-use Fee(s) – A detraction for the automatic collection of separate fees for facilities, amenities or services regardless of quest use

Overall Impression - The overall aesthetic impression of the design and functionality.

Comfort - The degree to which design and functionality contributes to physical ease and well-being.

Aesthetic Spaces - Freestanding indoor/outdoor areas (by design) that are pleasing to the senses.

Other – Unique attributes or other standout features or experiences.







Guest Rooms



Modest

enhancements to materials, design

Increased function and/or coordination

Adequate level of comfort

Modestly enhanced

materials, design

(headboard, bed

bed covering)

base, mattress and



Significant enhancements to materials, design

Well-coordinated, with increased functionality

Enhanced degree of comfort

Comprehensive design reflecting streamlined, trendy, contemporary or traditional styles



Upscale materials, design and/or function

Well-coordinated, with increased functionality

Exceptional degree of comfort



Luxurious materials

Leading-edge design and effect

Exceptional degree of comfort

e.g., quilted or soft top mattress, duvet Bed linens are

smooth to touch
Pillows are of an
enhanced grade

(thick cluster fiber)

Decorative headboard e.g., upholstered, multiple textures, shelving, reading lights, oversize mural

Mattress includes comfort enhancement e.g., pillow top, foam padding

Bed linens are smooth to touch

Pillows are of an enhanced grade (thick cluster fiber)

Three accent features to bed linens e.g., triple sheeting, overstuffed duvet, skirting, wrapped box spring, bed throw/scarf, multiple pillows, embroidered pillow cases/shams Upscale materials

Oversize or custom made headboard, bed base, mattress

Bed linens are very soft to the touch and tightly woven

Pillows are of an upscale grade e.g., down, natural memory fibers, hypo-allergenic, gel

Three accent features to bed linens e.g., triple sheeting, overstuffed duvet, skirting, wrapped box spring, bed throw/scarf, multiple pillows, embroidered pillow cases/shams Luxurious materials

Leading-edge effect

Bed linens have a luxuriously soft, silklike feel

Pillows are of an upscale grade e.g., down, natural memory fibers, hypo-allergenic, gel

Three accent features to bed linens e.g., triple sheeting, overstuffed duvet, skirting, wrapped box spring, bed throw/scarf, multiple pillows, embroidered pillow cases/shams

BED/BEDDING

VIBE

(DÉCOR STYLE)

FREE FLOOR

SPACE



Obvious restrictions due to size and/ or placement of appointments; Overall appearance is constricted



Limited restrictions, as placement of appointments is well-proportioned to room size and traffic flow



Room size and placement of appointments provide an obvious degree of spaciousness allowing increased ease of movement for multiple guests



Room size and placement of appointments provide an abundance of space that contributes to the ultimate level of comfort, privacy and relaxation for multiple guests

FURNITURE QUALITY & DESIGN

Modest enhancements to materials, design

Adequate function and/or coordination

Adequate level of comfort

Significant enhancements to materials, design

Well-coordinated, with increased functionality

Enhanced degree of comfort

Upscale materials e.g., granite/stone, solid wood, polished metals, high-gloss lacquers, veneer finishes with solid wood accents, high-grade laminate insets

Upscale design and/ or function e.g., antiques, leather, plush padding, designer fabric, sculptured shape, crisp line

Exceptional degree of comfort

Luxurious materials

Custom workmanship

Leading-edge design and effect

Exceptional degree of comfort

fixtures reflect modest enhancements to materials, design, functionality and/or placement

≥ Three lighting

Good level of overall illumination

≥ Four lighting fixtures reflect decorative materials, design

Well-positioned from multiple sources

Good level of overall illumination at each key task area

≥ Four lighting fixtures reflect upscale materials, design

Well-positioned from multiple sources

Superior functionality provides for ambience options e.g., dimmers, point lighting, multiple switches, remote control and/or natural light sources

Excellent level of overall illumination

≥ Four custom lighting fixtures of outstanding quality

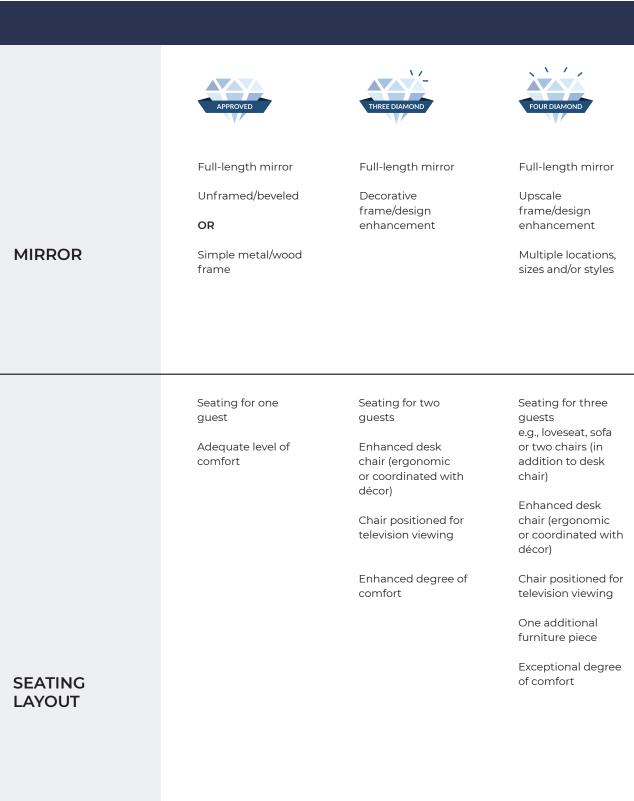
Well-positioned from multiple sources

Superior functionality provides for ambience options e.g., dimmers, point lighting, multiple switches, remote control and/or natural light sources

Excellent level of overall illumination

Leading-edge illumination effect

ILLUMINATION





ength mirror Full-length mirror

Custom frame/design enhancement e.g., luxurious materials, artistic design, oversized, multiple viewing angles

Multiple locations, sizes and/or styles

Seating for three guests
e.g., loveseat, sofa or two chairs (in addition to desk chair)

Enhanced desk chair (ergonomic or coordinated with décor)

Furniture layout clearly designed for small grouping

Two additional furniture pieces

Exceptional degree of comfort



Modestly enhanced open wall-mounted clothes rack

Detachable wood or heavy metal/plastic hangers



Embellished open, recessed area or enclosed area or freestanding armoire

Drawers/shelving available

Ample space (for two guests)



Upscale quality enclosure

Closet can enclose full-length apparel

Matching, openhook, wood/ sculptured plastic hangers (heavy gauge with metal hook)

Some with skirt or pant hanging attachments

Ample supply (for two guests)

Two or more additional features e.g., illumination, drawers, shoe rack, walk-in capability, two or more shelves, upgraded luggage racks/designer style benches



Upscale quality enclosure

Closet can enclose full-length apparel

Comprehensive selection of hangers for ≥ three guests

At least two satin hangers

Closet is illuminated

Three or more additional features e.g., illumination, drawers, shoe rack, walk-in capability, two or more shelves, upgraded luggage racks/designer style benches

STORAGE/ SHELVING

32-inch flat-panel

Channel directory

Two additional features e.g., all-in-one multimedia hub, high-definition channels, free/pay movie channels, digital art/property information, mood effects, multiple viewing angles, acoustic board, smart TV functionality, streaming capability, surround sound

40-inch flat-panel

Channel directory

Cables and cords are hidden from view

Three additional features e.g., all-in-one multimedia hub, high-definition channels, free/pay movie channels, digital art/property information, mood effects, multiple viewing angles, acoustic board, smart TV functionality, streaming capability, surround sound

43-inch flat-panel

Channel directory

Cables and cords are hidden from view

Four additional features e.g., all-in-one multimedia hub, high-definition channels, free/pay movie channels, digital art/property information, mood effects, multiple viewing angles, acoustic board, smart TV functionality, streaming capability, surround sound

> 43-inch flat-panel

Seamlessly integrated with room design

Channel directory

Cables and cords are hidden from view

Five additional features e.g., all-in-one multimedia hub, high-definition channels, free/pay movie channels, digital art/property information, mood effects, multiple viewing angles, acoustic board, smart TV functionality, streaming capability, surround sound

TELEVISION TYPE & PLACEMENT



SURFACES

(JUDGED ON THE BASIS OF AVAILABLE SURFACE SPACE)



Small task table or alternative work/ writing surface



Medium-size desk, task table or alternative work/ writing surface

Electrical outlet and USB port near surface



Large-size desk, task table or alternative work/writing surface

Multiple electrical outlets and USB ports near surface



Large-size desk, task table or alternative work/writing surface

Multiple electrical outlets and USB ports near surface

Work space is appropriately enhanced by unique style/design

Uncluttered, with efficient functionality

VENTILATION

Heat and air conditioning available on demand

Conveniently located through-wall HVAC units

Easily accessible controls

Conveniently located through-wall HVAC units

Modern and quiet

Digital thermostat control on wall

Central system

Digital thermostat control on wall

Central system

Quiet and inconspicuous form and function

Digital thermostat control on wall

ENHANCEMENTS

DECORATIVE

Common artwork with enhanced frame(s) -Orother modest appointments e.g., live plants, floral displays, prints, assorted pieces, sculptures, accent wall, water features, fireplace

Well-coordinated, decorative framed artwork or appointments that provide distinctive appeal

Well-coordinated, upscale framed artwork or appointments

Varied assortment of styles and accent pieces that provide a thematic upscale appeal

Well-coordinated. luxurious framed artwork or appointments

Varied assortment of styles and accent pieces that provide a leading edge or luxurious appeal e.g., custom artwork, limited edition prints, canvas art, tapestries, or lithographs with enhanced matting and preservation frames, assorted artisan pieces, sculptures

Additional Guest Impressions and Features

The following items are not assigned a Diamond designation, but are factored into the overall assessment of the guest room.

Technology – The overall impression of the technology features.

Microwave - A microwave oven is present in each guest room.

Refrigerator – A refrigerator is present in each guest room.

Robes - A robe is present in each guest room (two in doubles).

Slippers - A set of slippers is present in each guest room (two sets in doubles).

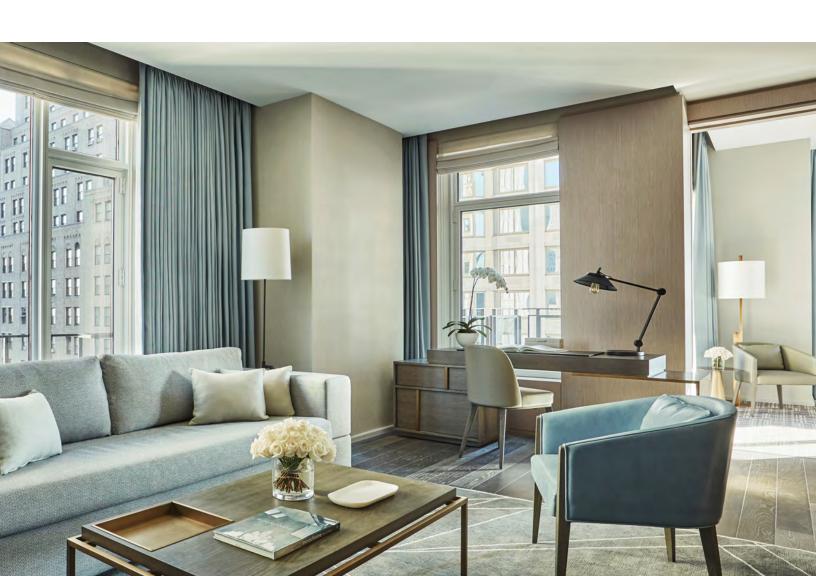
Safe - A safe is present in each guest room.

Internet - Wireless internet access in guest rooms is offered free, or at an additional cost.

Overall Impression - The overall aesthetic impression of the design and functionality.

Comfort - The degree to which design and functionality contributes to physical ease and well-being.

Other – Unique attributes or other standout features or experiences.









Bathrooms











VIBE (DÉCOR STYLE) Modest enhancements to materials, design

Increased function and/or coordination

Adequate level of comfort

Significant enhancements to materials, design

Well-coordinated. with increased functionality

Enhanced degree of comfort

Comprehensive design reflecting streamlined, trendy, contemporary or traditional styles

Upscale materials, design and/or function

Well-coordinated. with increased functionality

Exceptional degree of comfort

Luxurious materials

Well-coordinated, with increased functionality to provide leadingedge design and effect

Exceptional degree of comfort

VANITY AREA

(JUDGED ON THE BASIS OF AVAILABLE SURFACE SPACE)

Modestly-enhanced materials, design; limited free space e.g., poured acrylic, cultured marble/ granite, ceramic tile

Decorative materials, design; adequate free space e.g., quartz, granite

Upscale materials, design; spacious desian e.g., marble or other solid stone

Multiple counters and/or shelves

Upscale materials, design; spacious desian e.g., marble or other solid stone

Multiple counters and/or shelves; multiple sinks

Leading-edge effect

FREE FLOOR **SPACE**

Obvious restrictions due to size and/ or placement of appointments; constricted appearance (If vanity area is separate from the toilet area, it is positioned in plain view of the guest room)

Modest restrictions, as placement of appointments is well-proportioned to room size and traffic flow/ (If vanity area is separate from the toilet area, it is positioned in restricted view from the rest of the guest room)

Room size and placement of appointments provide an obvious degree of spaciousness, allowing increased ease of movement Room size and placement of appointments provide an abundance of space that contributes to the ultimate level of comfort and relaxation for multiple guests

	APPROVED	THREE DIAMOND	FOUR DIAMOND	FIVE DIAMOND
	Modestly enhanced lighting fixtures	Decorative lighting fixtures	Upscale design and materials	Upscale design and materials
	e.g., enhanced plastic cover, tube lighting	Multiple locations	Multiple locations	Multiple locations
ILLUMINATION	lighting		Illuminated shower	Illuminated shower
			Excellent level of overall illumination at each location	Custom function(s) provides for ambience options e.g., dimmers, point lighting, multiple switches, and/or natural light sources
				Leading-edge illumination effect
MIRROR	Modest design/size enhancement e.g., framed, beveled, etched Proportionately sized	Decoratively framed/ designed e.g., floating, illuminated Proportionately sized	Upscale materials, design Makeup mirror	Upscale materials, design Leading-edge effect e.g., television, defogger Illuminated makeup mirror
PERSONAL	Two medium-size bars of soap (or equivalent) Two bottled items (or equivalent)	Multi-piece personal care package includes: • Two large-size bars of soap (or equivalent) • Three bottled items (or equivalent)	Multi-piece personal care package includes: • Two large-size bars of soap (or equivalent) • Four bottled items (or equivalent) • Two additional	Comprehensive and luxurious selection of fashionable bath products Ample-size bars of soap and bottled items (or equivalent)
CARE (IF ECO-FRIENDLY OPTIONS EXIST, DISPENSERS MUST COORDINATE WITH VIBE/DÉCOR STYLE AS DESCRIBED PREVIOUSLY)		Decorative presentation	items Enhanced by fragrance, natural supplement, packaging, etc. Upscale presentation	Leading-edge effect

SHOWER

CURTAIN/

DOOR



Modest materials, design enhancement

Lightweight curtain e.g., vinyl/polyester -Or- lightweight glass door with aluminum frame



Decorative materials, design

Double curtain -Or- glass door with aluminum frame -Or- door-less design



Upscale materials, design e.g., linen texture, hemp, cotton/cottonpoly blend

Double curtain
-Or- heavyweight
glass door with/
without metal frame
-Or- door-less design



Leading-edge effect

Double curtain -Or- heavyweight glass door with/ without metal frame

Additional luxury enhancement (etched, frosted, embossed, tinted, upscale custom hardware, etc.)

SHOWER FIXTURES

Metal or plastic

Adjustable settings

Decorative materials, design and enhanced function e.g., rain showerhead, oversize wall-mounted showerhead, massage feature Upscale materials, design

One custom water feature e.g., body jets, hand-held sprayers, multiple showerheads, oversize ceiling rain shower, panel systems, steam shower Upscale materials, design

Multiple custom water features e.g., body jets, hand-held sprayers, multiple showerheads, oversize ceiling rain shower, panel systems, steam shower

Two-piece, elongated (with lid)

Two-piece, elongated (with lid)

Decorative design enhancement

Upscale design -Or- increased functionality

Recessed area

Upscale design -Or- increased functionality

Enclosed toilet-only area

TOILET











TOWELS

Modest enhancements in design, lightweight

Rough to touch

Low absorbency

Displayed on bars and/or shelves

Modest enhancements in design, medium

Soft to touch

weight

Medium absorbency

Displayed on bars and/or shelves

Upscale design, heavyweight

Plush to touch

Firm, self-supporting feel

Premium cotton with high absorbency

Luxurious appearance, with intricate and detailed enhancements to design

Heavyweight

Plush to touch

Firm, self-supporting feel

Premium cotton with high absorbency

Generous-size towels or bath sheets

TUB/SHOWER **SURROUND**

Modest enhancement to materials, design e.g., acrylic, ceramic tile, cultured marble/ granite

Decorative materials, design

Ceramic tile/solid surface

Tub and shower height soap dishes

Upscale materials, design

Solid surface e.g., marble, granite, stone or glass/ porcelain tiles

Tub and shower height soap dishes Upscale materials, design

Solid surface e.g., marble, granite, stone or glass/ porcelain tiles

Leading-edge effect

Custom treatment

Integrated seating/ shelving

Additional Guest Impressions and Features

The following items are not assigned a Diamond designation, but are factored into the overall assessment of the bathroom.

Overall Impression - The overall aesthetic impression of the design and functionality.

Comfort - The degree to which design and functionality contributes to physical ease and well-being.

Other - Unique attributes or other standout features or experiences.

AAA Four & Five Diamond Designations

These prestigious designations are achieved by a small percentage of all AAA Diamond properties — typically the most luxurious and pampering properties throughout North America. Less than one-half of one percent of AAA Diamond hotels receive the Five Diamond designation, while only six percent receive the Four Diamond designation. Establishments at these Diamond designations must consistently reflect upscale and extraordinary characteristics in their physical attributes and guest services.



Four & Five Diamond Service Expectations

AAA FOUR DIAMOND PROPERTIES

Properties identified by AAA as potential candidates for the Four Diamond designation must employ competent, full-time personnel and systems to provide guests with a comprehensive level of hospitality. Key guest service interaction points are:

- · Phone Operations
- · Arrival and Departure
- · Check In/Out
- · Luggage Assistance
- Room Delivery
- Housekeeping
- · General / Concierge Services

AAA FIVE DIAMOND PROPERTIES

Properties identified by AAA as potential candidates for the Five Diamond designation undergo multiple unannounced evaluations by a AAA inspector and a final decision by a panel of experts. Properties that receive the Five Diamond designation are subject to rigorous on-site assessments of all guest service areas. Each section is assigned a point value based on the overall levels of competency, refinement and hospitality.





AAA Hospitality Standards

1. RESERVATION SERVICES

- Initial call to property is properly received
- Reservationist thanks caller for contacting the property or reservations office
- · Reservationist provides an appropriate introduction to guest
- · Reservationist addresses caller by name as appropriate for the manner of the guest
- · Reservationist anticipates caller's needs or offers a personalized recommendation
- Reservationist provides rate structure and room availability
- Reservationist provides an overview of facilities and services
- · Reservationist exhibits competent/accurate knowledge of all associated facilities and hours of operation
- · Reservationist reviews reservation request
- · Reservationist exhibits a sincere desire to meet and comply with all guest requests
- · Reservationist is efficient and sensitive to the manner of the guest
- Reservationist extends an appropriate closing
- · Property provides follow-up reservation confirmation in advance of arrival

2. ARRIVAL SERVICES

- · Cars in queue are acknowledged and appropriately handled on arrival
- Attendant promptly opens the car door
- · Attendant extends an appropriate welcome
- · Attendant provides an appropriate introduction
- · Attendant confirms guest's name
- · Attendant uses guest's name as appropriate for the manner of the guest
- Attendant explains parking procedures
- · Valet parking is offered
- · Attendant promptly offers to unload luggage
- · Attendant explains luggage handling procedures
- · Attendant provides unsolicited direction to registration area
- · Attendant anticipates guest's needs or offers a personalized recommendation
- · Attendant is efficient and sensitive to the manner of the guest
- · Attendant exhibits a sincere desire to meet and comply with all guest requests
- · Attendant or lobby greeter escorts guest to the appropriate area
- · Attendant extends an appropriate closing

3. CHECK IN SERVICES

- · Attendant extends an appropriate welcome
- · Attendant provides an appropriate introduction
- · Attendant confirms guest's name
- · Attendant addresses guest by name during initial greeting
- · Attendant discreetly uses guest's name as appropriate for the manner of the guest
- · Attendant gathers and provides information in a discreet manner to protect guest security and privacy
- · Preregistered guests are not solicited for additional information
- · Attendant confirms rate and type of room
- · Attendant discreetly provides room number
- · Attendant provides all registration materials to the guest in a manner that is convenient for the guest
- Attendant exhibits a sincere desire to meet and comply with all guest requests
- · Attendant anticipates guest's needs or offers a personalized recommendation
- · Attendant is efficient and sensitive to the manner of the guest
- Guest is escorted to room
- · Attendant extends an appropriate closing

4. BELL SERVICES (CHECK IN)

- · Luggage delivered before guest, with guest escort or within five minutes of guest's initial arrival to room
- · Attendant extends an appropriate greeting
- · Attendant uses guest's name as appropriate for the manner of the guest
- · Attendant takes the initiative in providing property information
- · Attendant anticipates guest's needs or offers a personalized recommendation
- · Attendant exhibits a sincere desire to meet and comply with all guest requests
- Attendant places luggage on luggage stand or in appropriate area
- · Attendant explains features and functions of room, including technology and connectivity features
- · Attendant offers to fill ice bucket
- · Attendant is efficient and sensitive to the manner of the guest
- · Attendant extends an appropriate closing

5. EVENING HOUSEKEEPING SERVICES

- · Attendant folds back or removes bedding as appropriate
- · Attendant straightens bathroom
- · Attendant refolds toilet tissue point
- · Attendant cleans soiled surfaces
- Attendant replaces or straightens (if reuse elected by guest) used towels
- · Attendant replenishes depleted amenities as appropriate
- · Attendant empties wastebasket
- Attendant adjusts drapes as appropriate
- · Attendant adjusts room lighting
- · Attendant delivers complimentary amenity
- · Attendant refreshes ice
- · Attendant replaces used glasses
- Attendant displays evening services available to the guest, such as: laundry, room service or shoeshine information
- · Attendant leaves printed nighttime sentiment for guest
- There is additional evidence of personalized services

6. GUEST REQUESTS

- Service phone extension is answered within three rings
- · Operator extends an appropriate greeting
- · Operator uses guest's name as appropriate for the manner of the guest
- · Operator anticipates guest's needs or offers a personalized recommendation
- · Operator is efficient and sensitive to the manner of the guest
- · Guest service is available by alternate means (digital application, texting, in-room device)
- · Requests are acknowledged and expected fulfillment time is given
- · Requests are handled with sense of urgency
- · Item or service is received promptly, or at requested time
- · Delivery interaction includes the use of guest's name as appropriate for the manner of the guest
- · Staff anticipates guest's needs or offers a personalized recommendation
- · Staff follows up appropriately to ensure guest satisfaction



7A. IN-ROOM DINING (ORDER SERVICES)

- Service is available 24/7
- · Menu includes ingredients and dishes in keeping with other upscale dining option(s) offered at the property
- · Service number is answered within three rings, or instant access is available through other device/system
- · Operator extends an appropriate greeting
- · Operator uses guest's name as appropriate for the manner of the guest
- Operator exhibits a sincere desire to meet and comply with all guest requests
- · Operator anticipates guest's needs or offers a personalized recommendation
- · Operator repeats order to guest for confirmation
- · Operator is efficient and sensitive to the manner of the guest
- Operator provides time estimate for delivery (within 30 minutes)
- · Operator extends an appropriate closing

7B. IN-ROOM DINING (DELIVERY SERVICES)

- Delivered within five minutes of operator's commitment (guest is notified in advance if more than five minutes early)
- · Attendant extends an appropriate greeting
- · Attendant uses guest's name as appropriate for the manner of the guest
- · Attendant exhibits a sincere desire to meet and comply with all guest requests
- Attendant anticipates guest's needs or offers a personalized recommendation
- · Attendant confirms tray/table placement
- · Attendant is appropriately conversant during set-up and delivery
- · Attendant reviews guest order
- Attendant asks guest's permission to prepare table, pour beverage and remove food cover(s); acts accordingly
- · Food presentation and quality of ingredients reflect an upscale experience
- All appropriate dishware and linens are of an upscale quality
- · All food is served at the proper temperature
- · All food is prepared as ordered
- · Attendant provides written or spoken instructions for table/tray removal
- · Attendant is efficient and sensitive to the manner of the guest
- · Attendant extends an appropriate closing
- Trays/tables are removed within 15 minutes, on request

8. CONCIERGE SERVICES

- · Concierge is on duty or a "special services" number is available for guest use 24/7
- · Attendant extends an appropriate greeting
- · Attendant uses guest's name as appropriate for the manner of the guest
- · Attendant exhibits a sincere desire to meet and comply with all guest requests
- · Attendant anticipates guest's needs or offers a personalized recommendation
- · Attendant demonstrates an extensive knowledge of area attractions and services
- · Attendant demonstrates first-hand knowledge beyond common internet search capability
- Attendant fulfills guest's special request(s)
- · Attendant is efficient and sensitive to the manner of the guest
- · Attendant extends an appropriate closing



9. BELL SERVICES (CHECK OUT)

- · Service number is answered within three rings, or alternative electronic request is acknowledged
- · Operator extends an appropriate greeting
- · Operator uses guest's name as appropriate for the manner of the guest
- · Operator exhibits a sincere desire to meet and comply with all guest requests
- · Operator offers to retrieve car or arrange other transportation
- · Operator is efficient and sensitive to the manner of the guest
- · Operator extends an appropriate closing
- · Attendant arrives within ten minutes of request
- · Attendant extends an appropriate greeting
- · Attendant uses guest's name as appropriate to the manner of the guest
- Attendant exhibits a sincere desire to meet and comply with all guest requests
- · Attendant anticipates guest's needs or offers a personalized recommendation
- Attendant is appropriately conversant with guest while providing assistance
- · Attendant inquires about, or checks for, guest belongings possibly left behind
- · Attendant is efficient and sensitive to the manner of the guest
- · Attendant extends an appropriate closing

10. CHECK OUT SERVICES

- Alternative check out methods are available (mobile/online/in-room device)
- Attendant recognizes waiting guests appropriately
- · Attendant extends an appropriate greeting
- · Attendant confirms guest's name
- · Attendant uses guest's name as appropriate for the manner of the guest
- Attendant inquires about guest stay / engages in conversation with guest
- · Attendant exhibits a sincere desire to meet and comply with all guest requests
- · Attendant offers a copy of the folio for review
- · Attendant confirms payment method
- · Attendant presents guest folio options as appropriate
- · Attendant expresses a sincere thank you for staying at the property
- · Attendant sincerely encourages guest to return
- · Attendant anticipates guest's needs or offers a personalized recommendation
- · Attendant is efficient and sensitive to the manner of the guest
- Attendant extends an appropriate closing

11. DEPARTURE SERVICES

- Given adequate notice, the guest's vehicle is waiting or alternate transportation is readily available
- · Attendant extends an appropriate greeting
- Attendant uses guest's name as appropriate for the manner of the guest
- Attendant anticipates guest's needs or offers a personalized recommendation
- · Attendant is appropriately conversant with guest
- Attendant reviews all of guest's belongings and their placement in vehicle
- · Attendant opens and closes door for guest(s)
- · Attendant is efficient and sensitive to the manner of the guest
- Attendant exhibits a sincere desire to meet and comply with all guest requests
- · Attendant extends an appropriate closing



12. MISCELLANEOUS STAFF SERVICES

- · Guests are graciously provided directions or offered assistance via escort on request
- · All associates display a high level of engagement
- · There is evidence that all associates are empowered by management to resolve guest issues immediately
- · All associates fulfill guest's special requests
- · All associates are appropriately attired; name tags are clearly visible, or proper introduction is provided
- · All associates demonstrate appropriate behavior
- · All associates demonstrate appropriate hygiene
- · Short-notice pressing is available
- · Shoeshine service is available
- · At least one food and beverage outlet is comparable to a Four or Five Diamond designation







Section Three

THE **LISTING**

Once a property is included in the AAA Diamond Program, we use factual property information and descriptive details to create hotel listings in AAA travel information products. Basic listings do not contain advertising or promotional verbiage, and are published at no cost to the establishment.

While you provide the objective information contained in hotel listings, the descriptive narrative is composed by AAA experts to convey key property components to guide AAA/CAA members. All listing information is updated annually, and establishments are contacted accordingly. Failure to provide information in a timely manner may result in the removal of your property from our products.

AAA Hotel Listings: Rich in Inspection Details

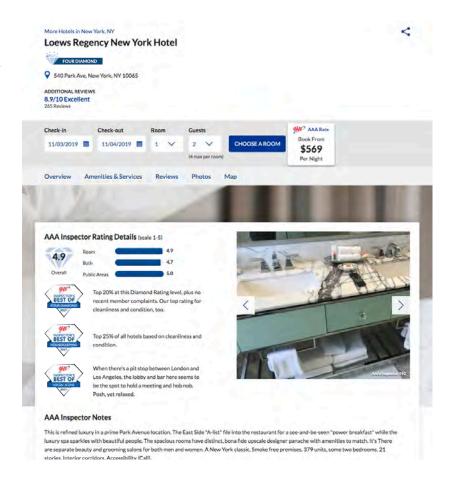
Foremost in your listings across AAA travel information products is your **AAA Inspector Designation**, which conveys the type of experience you provide,.

In the AAA Travel Guides and TripTik Travel Planner on AAA.com, additional inspection details provide deeper insight to guide decisionmaking.

AAA Inspector Designation Details are your actual overall, room, bath and public areas inspection scores.

AAA Inspector's Best Of Badges recognize exceptional achievements or offerings in areas members consider when choosing hotels.

AAA Inspector Notes provide descriptive details, tips and insight on attributes that destinguish your hotel.



Best Of Badges:

ALIGNING HOTEL STRENGTHS WITH MEMBER PRIORITIES

AAA determines a property's eligibility for one or more badges using the objective and subjective criteria below. Hotels are not notified as badges are added or removed since changes occur any time as a result of ongoing inspections and member feedback. The badges provide real-time information to help meet member priorities.



Hotels that earned cleanliness and condition scores in the top 25% of all AAA Diamond hotels for the last two inspections.



Hotels that earned an overall inspection score in the top 20% for hotels with this Diamond designation.



Hotels identified by inspectors for remarkable offerings in one of these areas:

Family-Friendly	Meetings/Events	Pool	Scenic View	Value
Landscape	Personal Favorite	Recreation	Social Scene	Wow Effect
Location	Pet-Friendly	Romantic	Spa	



Eligibility Criteria for Separate Hotel Listing (Dual-branded development)

AAA only provides separate listings for areas or sections of a property that provide clearly differentiated member experiences. The distinct sections may be located at the same property, in the surrounding complex or at a contiguous structure. The following criteria are applied to determine if a hotel is eligible for separate listing consideration. If applicable, qualified entities are each assigned their own Diamond designation based on the guidelines outlined on pages 13-38.

ELIGIBILITY CRITERIA FOR SEPARATE HOTEL LISTING		Diamond Designation			
		3	4	5	
Property is open to the public on a full-time basis	✓	√	√	✓	
Property name/brand is distinctly different	✓	√	√	✓	
Property contact phone number is exclusive	✓	√	√	✓	
Concept/Theme is distinctly different	✓	√	√	✓	
Marketing program is distinctly different and exclusive to the property	✓	√	√	✓	
Booking capability is exclusive to the property	✓	√	√	✓	
All consumer media channels position the property as a separate entity	✓	√	√	✓	
Property is clearly distinct by virtue of a separate wing, tower or series of contiguous floors	✓	√	√	✓	
Primarily, property access is restricted to registered guests for the brand			√	✓	
Staff is clearly identifiable with the brand (uniform, manner) and solely dedicated to the property			√	✓	
Exterior entrances are exclusive to the property				✓	
Reception area is solely dedicated to the property				✓	
Common areas/facilities are separate and exclusively dedicated to the property				√	
Arrival process is solely dedicated to the property				√	
In-room services are solely dedicated to the property				√	
Concierge services are solely dedicated to the property				√	

A property must clearly qualify as a distinct and separate entity. The following examples are NOT eligible for separate listings:

- · Concierge levels that offer upgraded amenities and sometimes a higher level of service.
- · Property sections or buildings that are separate but not clearly differentiated.
- Exclusive sections of a property that require additional guest membership qualifications and, therefore, are not readily available for use by all AAA/CAA members.

FYI Designation



This designation identifies properties that are notable and offer potential member value but have not been inspected or Diamond designated due to one of the following reasons:

- Too new to evaluate.
- Under construction.
- Undergoing extensive renovations.
- Has not been inspected.
- Does not meet all AAA Diamond Program requirements but provides members a highly distinct and valuable experience.

CLASSIFICATIONS

ALL DIAMOND DESIGNATED PROPERTIES ARE CLASSIFIED BASED ON THE STYLE OF OPERATION. CLASSIFICATIONS MAY BE PRECEDED BY ONE OR MORE SUBCLASSIFICATIONS IF APPLICABLE:

Bed and Breakfast: Typically owner-operated with extensive personal touches. Guests are encouraged to interact during evening and breakfast hours. A continental or full, hot breakfast is included in the room rate.

Cabin: Often located in wooded, rural or waterfront locations. Freestanding units are typically rustic and of basic design. Essential cleaning supplies, kitchen utensils and complete bed and bath linens are supplied.

Condominium: Apartment-style accommodations of varying design or décor. Units often contain one or more bedrooms, a living room, a full kitchen and an eating area. Essential cleaning supplies, kitchen utensils and complete bed and bath linens are supplied.

Cottage: Often located in wooded, rural or waterfront locations. Freestanding units are typically home-style in design and décor. Essential cleaning supplies, kitchen utensils and complete bed and bath linens are supplied.

Country Inn: Although similar in definition to a bed and breakfast, country inns are usually larger in scale with spacious public areas and offer a dining facility that serves breakfast and dinner.

Hotel: Typically a multistory property with interior room entrances and a variety of guest unit styles. The magnitude of the public areas is determined by the overall theme, location and service level, but may include a variety of facilities such as a restaurant, shops, a fitness center, a spa, a business center and meeting rooms.

House: Freestanding units of varying home-style design. Often containing two or more bedrooms, a living room, a full kitchen, a dining room and multiple bathrooms. Essential cleaning supplies, kitchen utensils and complete bed and bath linens are supplied.

Motel: A one- or two-story establishment with exterior room entrances and drive up parking. Public areas and facilities are often limited in size and/or availability.

Ranch: Typically a working ranch featuring an obvious rustic, Western theme, equestrian-related activities and a variety of guest unit styles.

SUBCLASSIFICATIONS (IF APPLICABLE):

Boutique: Often thematic, typically informal yet highly personalized; may have a luxurious or quirky style that is fashionable or unique.

Casino: Offers extensive gambling activities, such as blackjack, craps, keno and slot machines.

Classic: Renowned and landmark properties, older than 50 years, well known for their unique style and ambience.

Contemporary: Overall theme reflects characteristics of minimalist trends with clean, architectural lines and an open-space feel. Black, white and bold, saturated colors are typical.

Extended Stay: Offers a predominance of long-term accommodations with a designated full-service kitchen area in each unit.

Historic: Over 75 years old with one of the following documented historical features:

- · Maintains the integrity of its historical nature
- · Listed on the National Register of Historic Places
- · Designated a National Historic Landmark or located in a National Register Historic District

Resort: Extensive recreational facilities and programs may include golf, tennis, skiing, fishing, water sports, spa treatments or professionally guided activities.

Vacation Rental: Typically houses, condominiums, cottages or cabins; these properties are "home away from home" self-catering accommodations.

Accessibility



Accessible Features Icon

Denotes a property that has some accessible features. It may be fully accessible, semi-accessible, or meet some of the needs of hearing-impaired individuals.

Accessibility is not a AAA Diamond Program requirement and will not affect your Diamond designation. However, we strongly encourage you to make every effort to meet the needs of all your guests – including mature travelers and those with disabilities

MEMBER COMMENT PROCEDURES

AAA MEMBER RELATIONS CLOSELY MONITORS THE NUMBER AND TYPE OF COMMENTS SUBMITTED ABOUT AAA INSPECTED PROPERTIES. All comments are carefully reviewed for validity and included as part of the property record.

If complaints are received, AAA will notify the property and provide an opportunity to resolve the matter in a reasonable period of time. If a member complaint is determined to be of an extreme nature, AAA may act to remove a property's AAA designation and listing immediately.

If your property no longer meets AAA Diamond Program requirements because of member complaints, you may submit a written request for re-inspection one year from the date of last inspection. The request should include an explanation of actions taken to limit future complaints and be addressed to:

AAA Diamond Program

AAAInspections@national.aaa.com

DISAFFILIATED FOR FAILED HOUSEKEEPING OR CONDITION.

How do I become AAA Diamond designated again?

If your property failed their inspection for housekeeping and/or condition issues, you must wait until 12 months have elapsed from the date of the last inspection before submitting a new application for inspection. This waiting period is to allow time for your property to address all issues and to establish a consistent facilities management program. After this period, you must provide detailed information regarding the corrective action taken to address the issues and provide supporting documentation such as copies of invoices, work orders, photographs, etc.

If your property failed their inspection for other reasons, no waiting period is required, but you must first provide detailed information regarding the corrective action taken since the last AAA inspection, including supporting documentation such as copies of invoices, work orders, photographs, etc. This information can be emailed to AAAInspectionApplication@national.AAA.com

THE AAA APPEALS PROCESS

THE APPEALS PROCESS IS A RESOURCE FOR ALL INSPECTED PROPERTIES.

What can I appeal?

You may appeal your property's AAA Diamond Program status or Diamond designation. Each situation is handled on an individual basis.

What is the process to file an appeal?

Before you file an appeal, please contact AAA Customer Service to discuss your questions or concerns. An analyst may be able to answer your questions immediately or, if additional information or discussion is needed, will direct you to the AAA Diamond Program regional manager of inspections for your area.

AAA Customer Service

AAAListings@national.aaa.com

If an issue remains unresolved after the above steps, you may choose to present relevant information to the AAA Appeals Committee for objective review. All appeals must be submitted by property owners/operators in writing to the address below. You may include pictures, documents or other pertinent materials to support the appeal. To expedite review, please outline the specific concerns in a succinct manner. Each appeal is thoroughly researched and given thoughtful consideration and a substantive reply by the committee. The committee's decision on your appeal is considered as AAA's final response. You will be notified as to the status of your appeal within 45 days of receipt of your written statement.

AAA Appeals Committee

AAAInspections@national.aaa.com

Green Programs



AAA supports environmental management and sustainability throughout the lodging industry to the extent that truly effective programs maintain quality standards of guest comfort. We strongly encourage continued use of programs that offer guests choices without negative consequences for noncompliance. Effective green programs are intended to reduce waste without reducing guest comfort.

In AAA travel information products, lodgings certified by approved green programs are identified with an icon in their listing.

AAA is not involved in the evaluation or certification of a property's environmental practices but does regularly review requirements and best practices related to the most reputable sustainable programs.

QUESTIONS?

Establishments in all areas of the U.S., Canada, Mexico and the Caribbean should contact AAA at:

AAA Listings/Customer Service

AAAListings@national.aaa.com 407-444-8370, Option 2

AAA Diamond Program

Inspection Applications: AAAInspectionApplication@national.aaa.com

> **Inspection Customer Service:** AAAInspections@national.aaa.com

Official Appointments and Advertising

salesinfo@national.aaa.com 407-444-8280

A HISTORY OF **SERVICE**

In 1937 to provide improved travel information for members, AAA employed its first inspectors, called field reporters, to personally visit and report on hotels and restaurants. This information was made available to members in the three regional TourBook guides published at that time. Today, AAA's professionally trained inspectors continue this practice as they inspect and assess more than 24,000 hotels and restaurants to help travelers enjoy a positive experience.